ASCP
ARMY SMALL COMPUTER PROGRAM

PEO EIS
PEO ENTERPRISE INFORMATION SYSTEMS

INFORMATION TECHNOLOGY ENTERPRISE SOLUTIONS (ITES)

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THE ROLE OF ITES

- A flexible tool in a set of emerging and existing Army contracts structured to provide standardized solution across the net-centric enterprise
- Provide NETCOM, RCIO, DOIM and End-users with turn-key solutions for products and services
- Services that support and enhance centralized operation and management as defined by CIO/G6 and NETCOM guidelines and policies
- Best of breed, validated technology products and services at competitive price/cost - constantly refreshed based on user requirements and marketplace synergy.

ITES

- **Performance based IDIQ contracts established by the Army to meet the following objectives:**
  - Provide compliant, state-of-the-market, sustainable, supportable, **enterprise solutions**.
  - Continuously seek to achieve **customer satisfaction**.
  - Assure affordable, **best value**, best pricing solutions.
  - **Establish a partner-focused working relationship** with Army customers across the Army enterprise and within the DoD integration framework.
  - **Effectively utilize subcontractors and teaming partners**, **including small and disadvantaged businesses.**
  - Assist the Army through **best commercial practices** in the migration to Enterprise resource planning.
  - Support and partner on the Army's **e-commerce** system.
  - Support Army's data and emerging **asset management requirements**

Benefits OF ITES

- **No Fees!**
- **Multiple awards** - ensures adequate competition & choices
- **Ease of Ordering**: use of ASCP *it e-mart* for Fair Opportunity, RFQs, and credit card ordering
- **Highly skilled**, responsible prime contractors and subcontractors
- **Expertise -** Technical, program and contracting personnel available to provide advice and guidance
- **Partnerships** established with prime contractors to meet current and future Army requirements, and continuously improve the ordering process, and customer satisfaction

Standards Compliance

- ITES Contract Holders are required to adhere to all Army and DoD specifications, standards, policies and procedures, such as:
  - Army Knowledge Management
  - NETCOM Networthiness Program
  - DoD - Joint Technical Architecture
  - DITSCAP
  - JTA-Army
  - Horse Blanket
- USAISEC Technology Integration Center (TIC) reviews new and existing products for adherence to standards, policies and procedures

Standards Compliance

- ASCP has established a Technical Working Group with TIC and contract holders
  - Forum for the dissemination of government policies, regulations, and other similar documents with interpretation
  - A channel of communication for the vendor community to recommend best business practices and voice concerns about policies/regulations
  - Establish and maintain the following technical documents on the ASCP web site:
    - List of IPv6 compliant products
    - List of Army/DOD policies and regulations
    - Links to other policy teams/certification holders

ITES

- **Multiple Awards:**
  - 4 Hardware Solutions Awards – EHS
  - 5 Support Services Solutions Awards –EMS3
  - Program maximum value: **$500 Million** for each Functional Area (EHS/EMS3)

ENTERPRISE HARDWARE SOLUTIONS (EHS)

- Servers
- Managed Desktops
- Storage (SAN, Arrays)
- Accessories (cable, trays)
- Extended Warranties
- Workstations
- Managed Notebooks
- Networking (including wireless)
- Peripherals (printers, document handling devices)
- Related Services (installation, site surveys)

EHS AWARDEES

Prime Contractor	Contract Number
Dell, Inc.	DABL01-03-D-1008
GTSI Corp.	DABL01-03-D-1007
Hewlett-Packard	DABL01-03-D-1009
Lockheed Martin Corp.	DABL01-03-D-1006

ITES-EHS Product Offerings

	Dell	GTSI	HP	Lockheed Martin
Servers	Dell Sun	IBM Sun	HP	IBM
Storage	Dell EMC	IBM Sun Overland	HP	IBM NETAPPS
Networking	CISCO Dell Foundry	Cisco Nortel 3Com	Cisco HP	Cisco
Desktops	Dell	Gateway	HP	IBM
Notebooks	Dell	IBM Panasonic	HP	IBM
Workstations	Dell	IBM Sun	HP	IBM

Enterprise Mission Support Services Solutions (EMS3)

- Program Management
- Enterprise Design
- Knowledge Engineering
- Business Process Re-engineering
- Development of Software Interfaces and Software Configuration
- Asset Management
- Enterprise IT Policy & Planning
- Integration and Consolidation
- Information Assurance
- Requirements Analysis
- Product Integration
- Test and Evaluation
- Seat Management

EMS3 AWARDEES

Prime Contractor	Contract Number
IBM Corp.	W91QUZ-04-D-0003
Lockheed Martin	W91QUZ-04-D-0004
NCI	W91QUZ-04-D-0001
Northrop Grumman	W91QUZ-04-D-0002
QSS Group, Inc.	W91QUZ-04-D-0005

IBM Team

- AC Inc
- AT&T
- Ciber,Inc
- Collins Consulting
- Digicon
- ICI
- L3-EER
- LESCO
- Microsoft
- New Millenium Tech
- QMX Support Services
- Remtech Services
- Severn
- SMF
- SPS
- SII
- Strategic Business Systems
- Sytel

Lockheed Martin Team

- AST
- Anteon
- ASRC
- Binary Consulting
- Cosla
- Columbine Cable
- Eagle Group Intl
- FC Business Systems
- Futron
- Houston Associates
- Innovative Technology Applications
- IITC
- Janus Research Group
- Keane Federal Systems
- Knowledge Consulting Group
- Lucent
- Maden Technologies
- METI
- Mantech
- NMSU
- SMS
- Superior Technical Resources
- SynchroMesh Software
- Titan
- Vitronics

NCI Team

- BAE Systems
- Bearing Point
- DigitalNet
- General Dynamics
- Titan
- AnviCom
- Arrowhead
- CNSI
- Confluent
- Integic
- ISS
- Multimax
- Oberon
- Phacil
- Sysorex
- Vitonics

Northrop Grumman Team

- Accenture
- EDO Corp.
- Akamai Technologies
- Annance Consulting
- American Systems Corporation
- CISCO
- Data Systems Analysts
- Dell
- DigitalNet Solutions
- Microsoft
- MORI Associates
- Multimax
- NETCONN Solutions
- Optimus Corp
- Perot Systems
- Securify, Inc
- Smartronix
- Solid Network Solutions
- Smart Technology
- Strategic Enterprise Systems
- ZeNETex

QSS Team

- Anteon
- Binary Computing
- BMC Software
- Data Networks Corp
- Deloitte Consulting
- FC Business Systems
- Integrated Solutions
- Jacob Sverdup
- Maden Technologies
- Sparta
- Verizon

ONE ORDER – MAKING IT EASY

- **Total Solutions:**
  - **All DoD Enterprise Software Agreements**
    - **Including Army Microsoft Purchase "Master" Loads**
  - **EMS3 to EHS**
    - **EMS3 vendors strongly encouraged to provide product through EHS**
  - **Other Direct Cost (ODC) CLINs**
    - **Catches the odds and ends**

EMS3 - Task Order Process

- **Task Orders exceeding $100,000 shall be placed on a competitive basis, unless an exception waiver has been documented**

- **Task Order Requests (TOR) provided to all ITES-EMS3 Contractors**

- **Exceptions (as authorized by FASA)**
  - **Urgency**
  - **Only one contractor capable**
  - **Logical follow-on**
  - **Satisfy a minimum guarantee**
  - **Statue authorizes**

EMS3 - Task Order Process

- **20 – 24 Day Goal for Task Order Process**
  - **Task Order Request Release to Task Order Award**

- **Performance-Based Contracting - recommended approach**
  - **Develop Statement of Objectives (SOO) in lieu of Statement of Work (SOW)**
  - **Allow Industry to provide best approach to meeting objectives**
    - **Industry provides SOW and Metrics to be Measured**

EMS3 - Task Order Process

- **Contract Types**
  - **Firm Fixed Price (FFP)**
  - **Cost-Reimbursement (CR)**
  - **Time-and-Materials (T&M)**

ITES Function

Primary Army Source

For

Enterprise Solutions

ITES Goal

Support the Army Enterprise

Infrastructure and Infostructure

POINTS OF CONTACT

- **ASCP ITES Hotline: 1-800-USA-ITES (872-4837)**

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